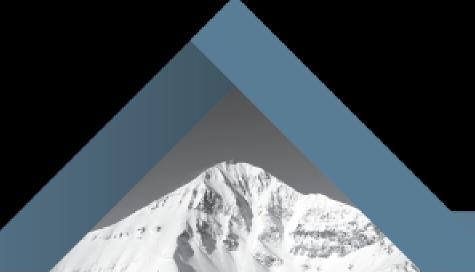


Big Sky Resort's Annual Community Report

September 1, 2023

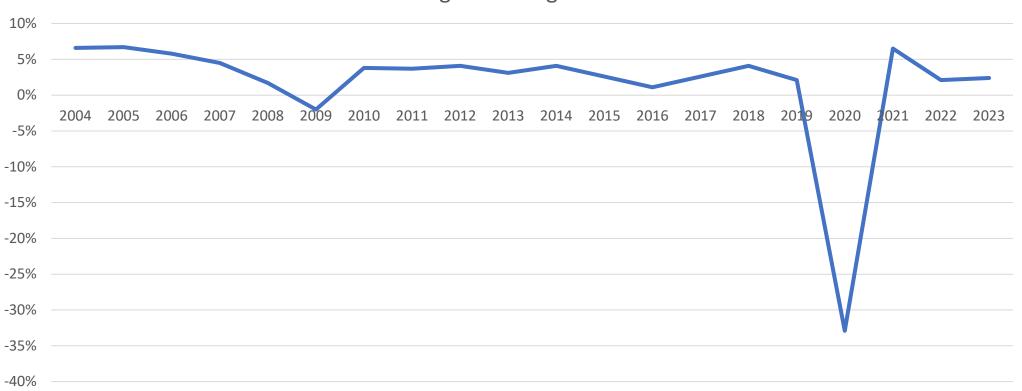


- How is our town doing?
- 2 What does the data tell us?

What does the future look like?

Gross Domestic Product

Percentage of Change of GDP



Based on annual rate at end of Q-2

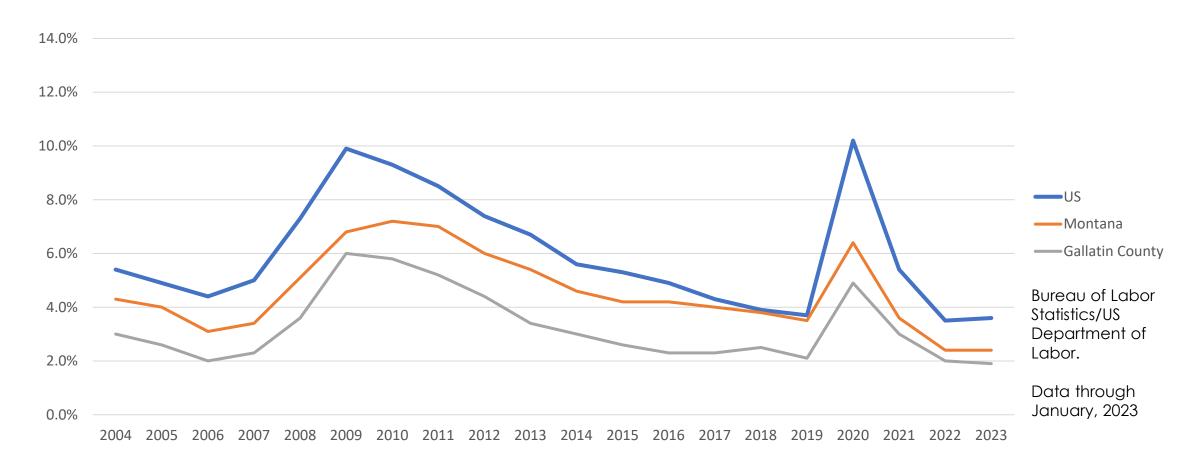
1% average annual growth from 2017 to 2022

Source: U.S Department of Commerce, Bureau of Economic Analysis





Unemployment Rate: US, Montana, Gallatin County

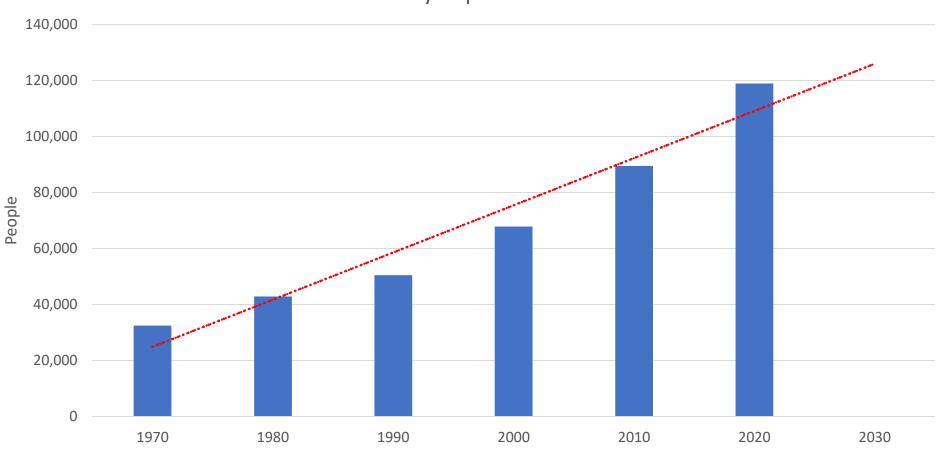






Gallatin County Population Growth

Gallatin County Population Growth



Gallatin County growing at 2.75x national average

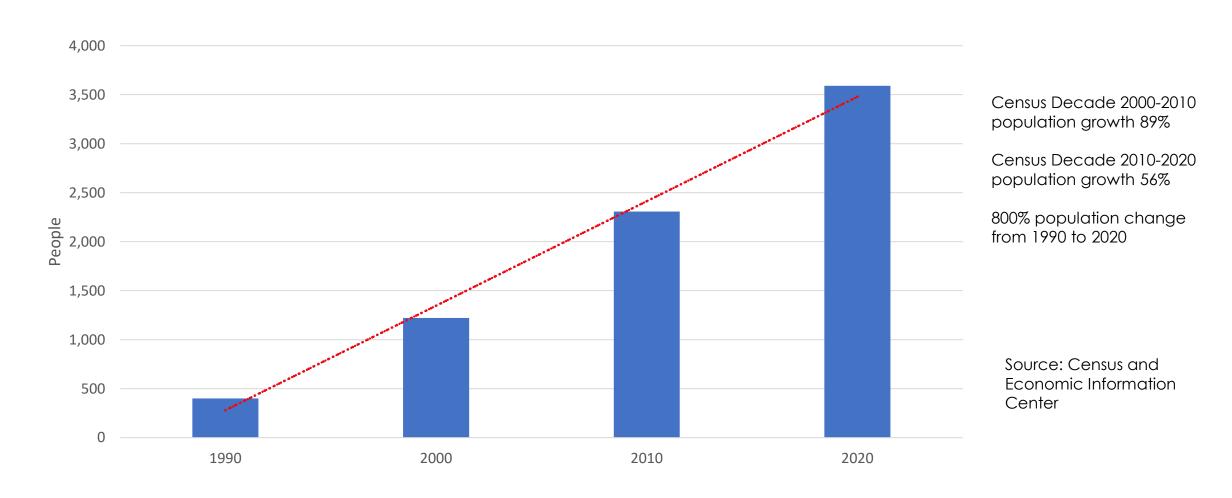
+32.9% population change from 2010 to 2020

Source: United States Census Bureau





Big Sky Population Growth

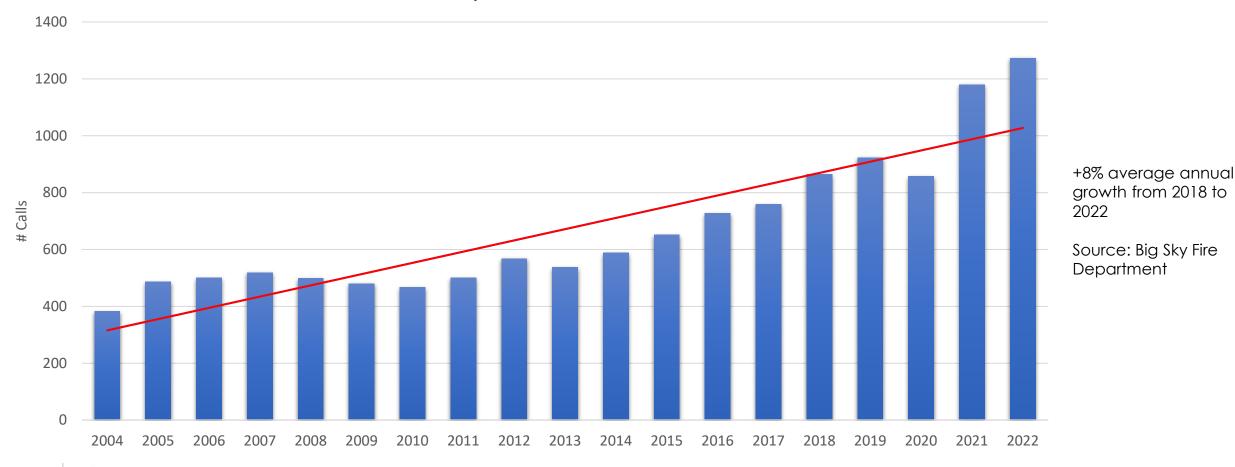






Big Sky Fire Dept. Incident Call Volume

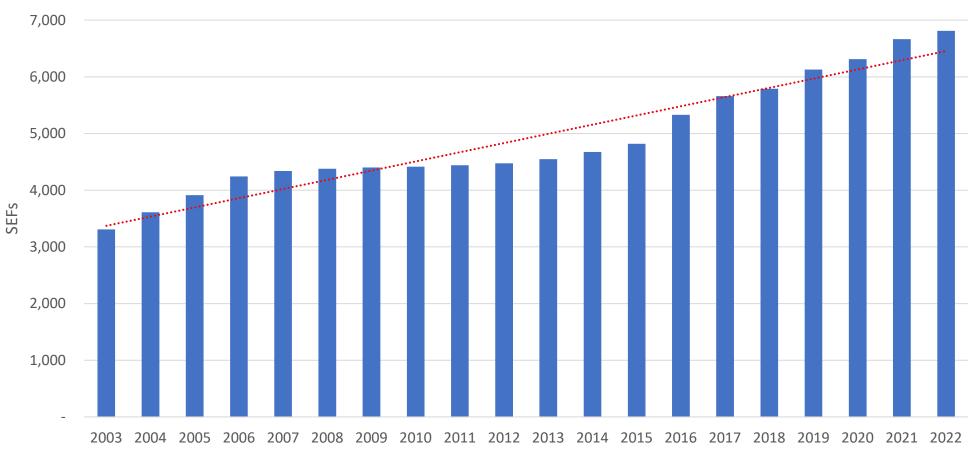
Yearly Incident Calls







Big Sky Sewer Connections History Total Single Family Equivalents (SFEs) Connected



Total SFE's connected. Average BS Household is 2 SFE's.

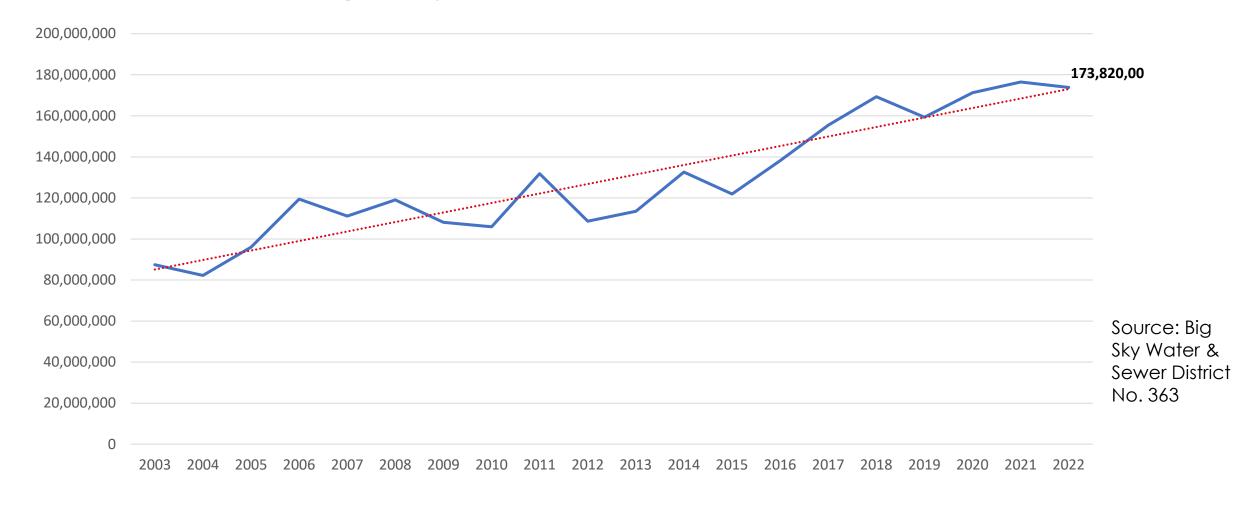
+3% of average annual growth from 2017 to 2022

Source: Big Sky Water & Sewer District No. 363





Big Sky Sewer Flow

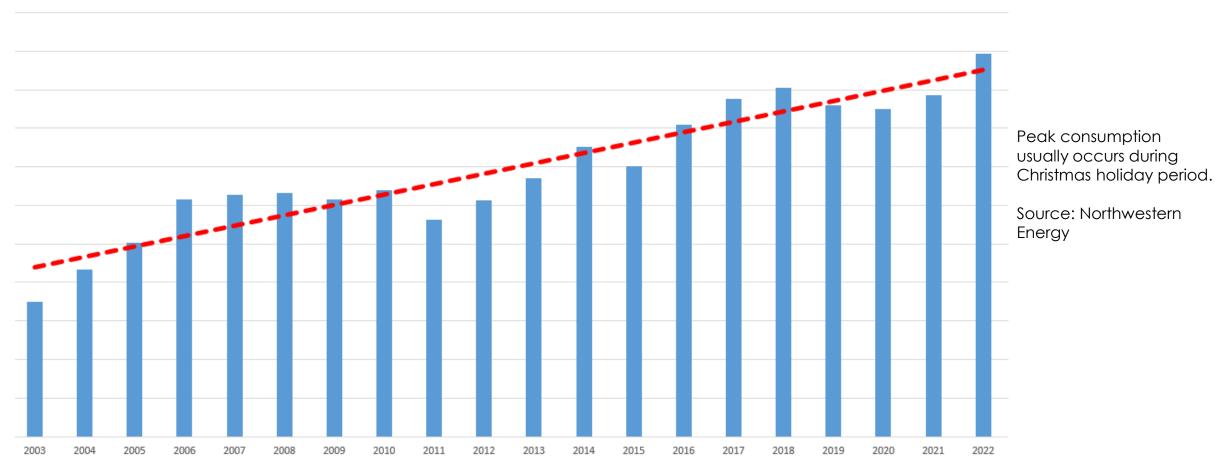






Big Sky Peak Electrical Consumption



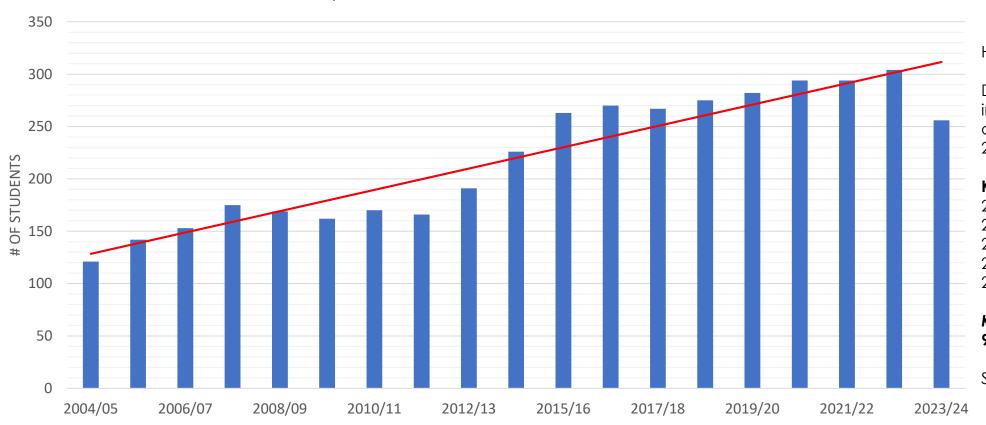






Ophir K-8 Student Enrollment

Ophir K-8 Student Enrollment



High school opened 2009-10

Discovery Academy opened in 2014 and serves 71 additional students for 2023/2024

K-12:

2019 = 388

2020 = 405

2021 = 404

2022 = 444 (20 4K students)

2023 = 390 (17 4K students)

K-8 loss of 48 students 9-12 loss of 6 students

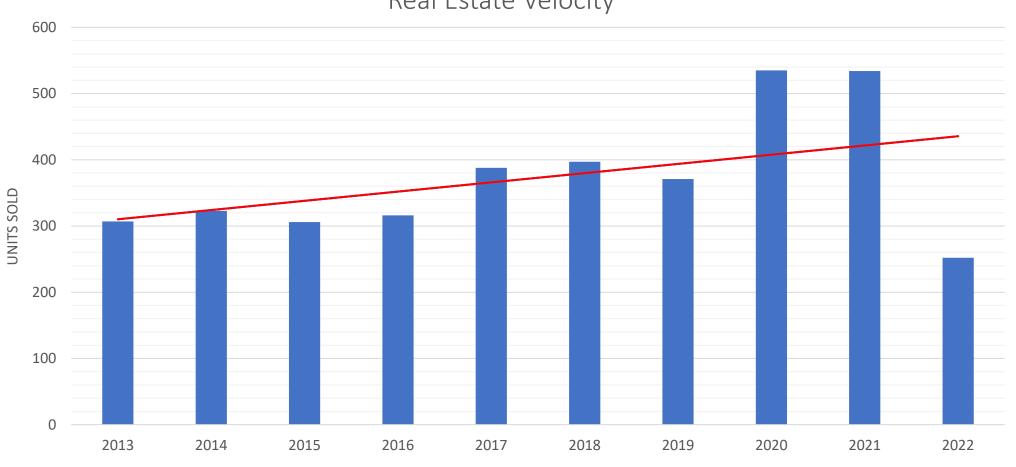
Source: Big Sky District #72





Big Sky Real Estate Total Units Sold





Multiple Listing Service excludes private transactions and Yellowstone Club.

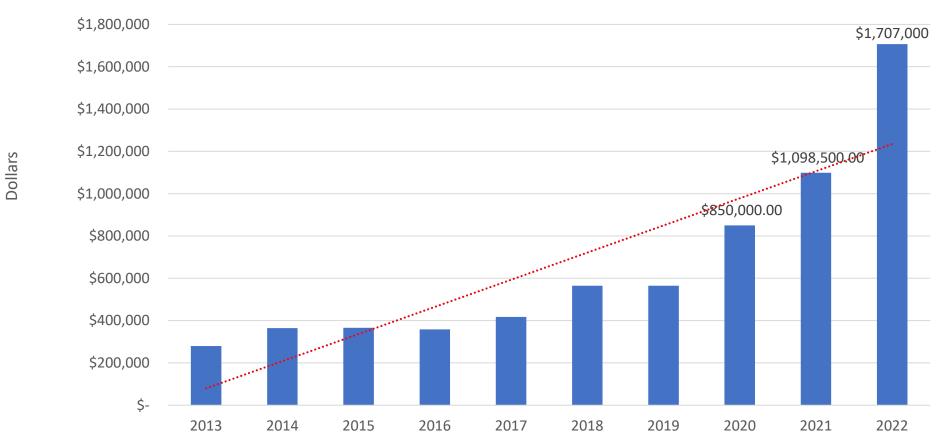
Source: Christie's Pure West 2022 Annual Market Report for Big Sky. Citing MLS Community wide data.





Big Sky Real Estate

Median Sales Price



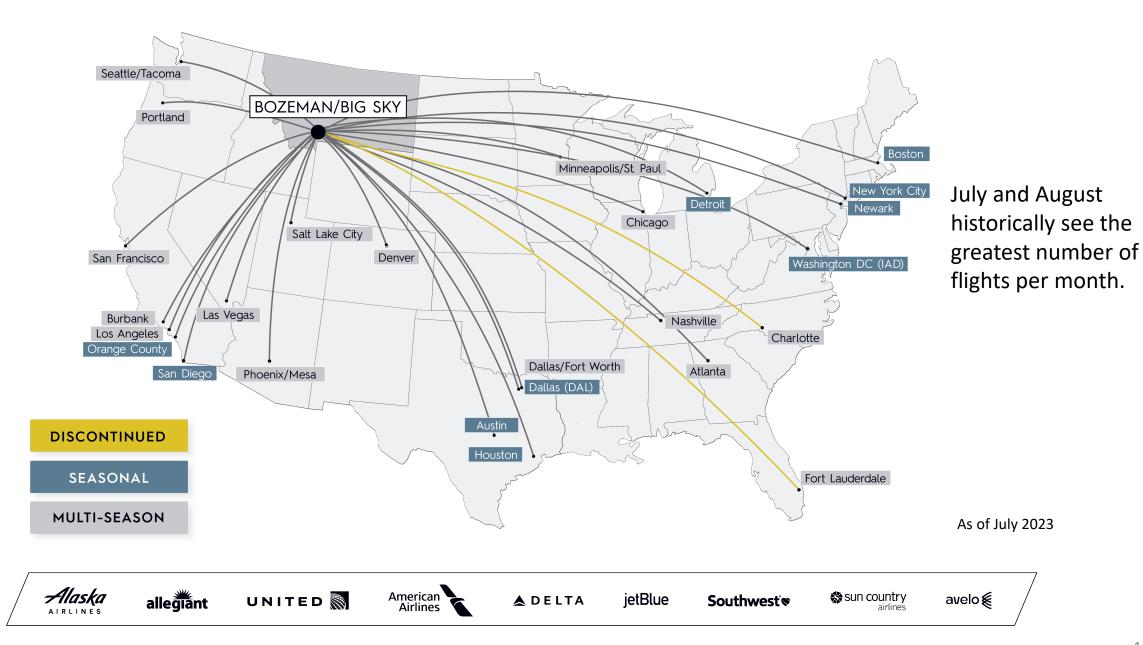
Multiple Listing Service excludes private transactions and Yellowstone Club.

Source: Christie's Pure West 2022 Annual Market Report for Big Sky. Citing MLS Community wide data.





NON-STOP FLIGHTS TO BIG SKY

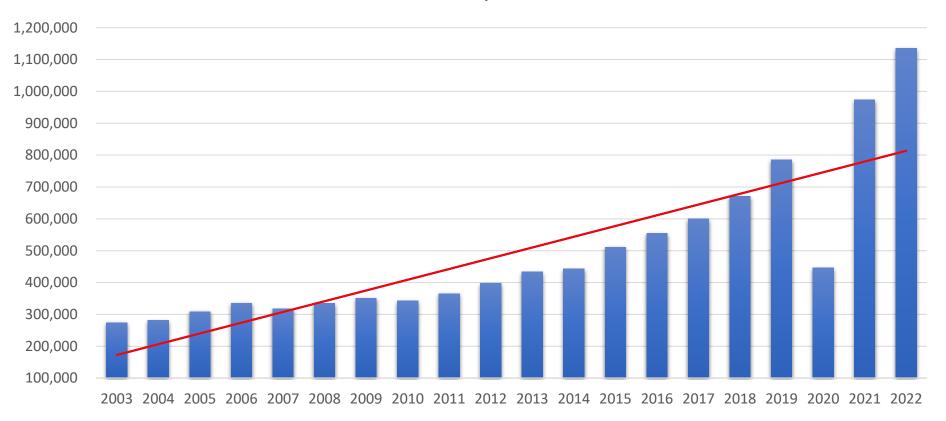






Air Travel: BZN

Number of enplanements



Bozeman is Montana's highest volume airport.

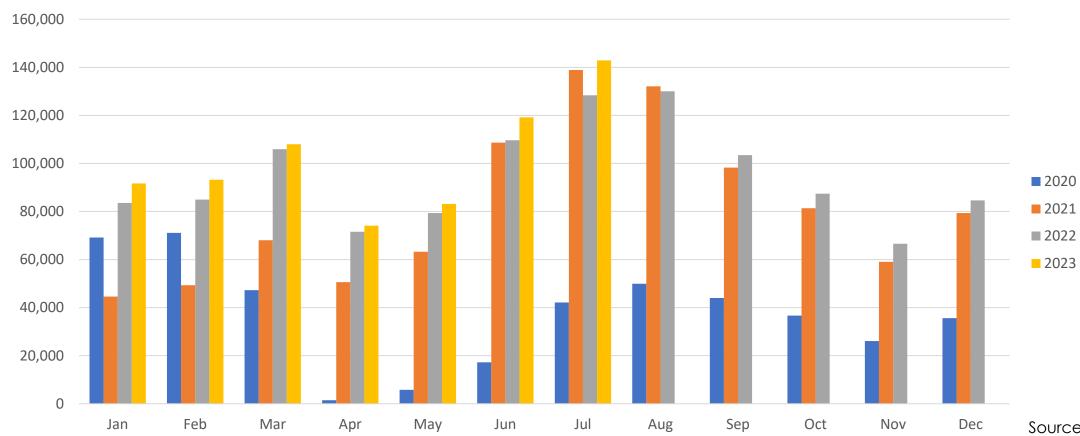
Q1+Q2 2022 = 535,146 Q1+Q2 2023 = 569,389

Source: Gallatin Airport Authority, Brian Sprenger, A.A.E.





Monthly Enplanements: BZN



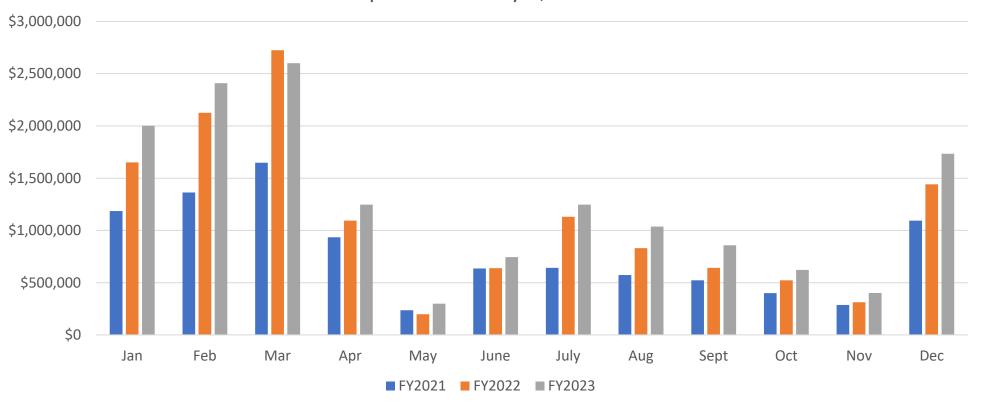






Resort Tax Collections by Month

Resort Tax Collections by Month – Adjusted to exclude additional 1% implemented July 1, 2020*



March 15, 2020 resort closed for COVID.

*Additional 1% FY2022 = \$4,746,148 FY2023 = \$5,145,564

Provided by Big Sky Resort Area Tax District.

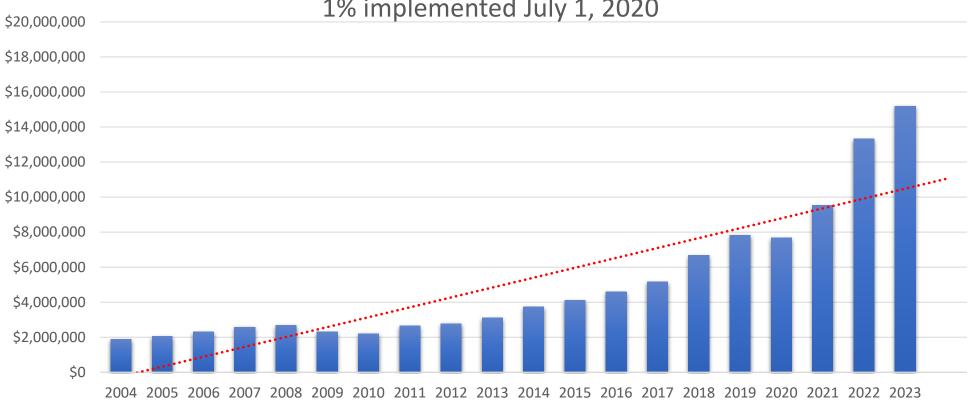
(Fiscal Year ending June 30, 2023)





Resort Tax Collections

Resort Tax Collections – Adjusted to exclude additional 1% implemented July 1, 2020



YOY	
2015	+9%
2016	+11%
2017	+11%
2018	+23%
2019	+17%
2020	-2%
2021	+24%
2022	+40%
2023	+14%

+16% average annual growth from 2018 to 2023

Provided by Big Sky Resort Area Tax District

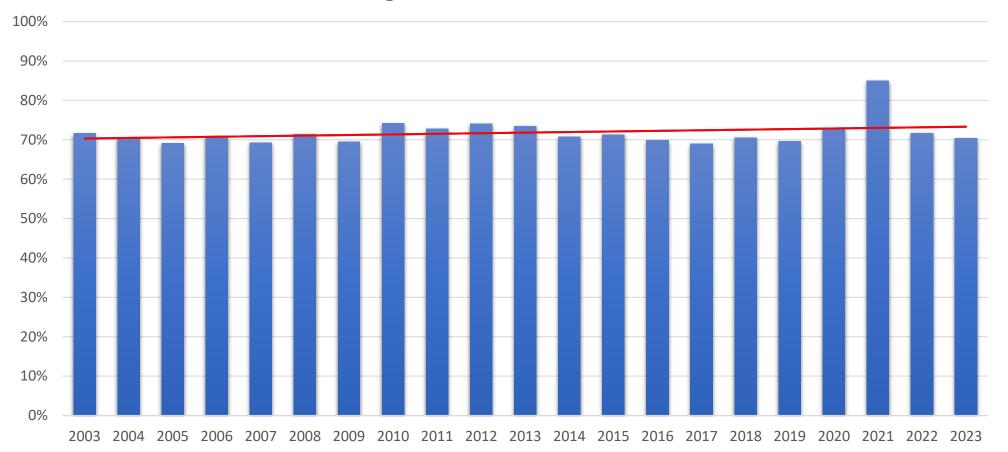
(Fiscal Year ending June 30, 2023)





Resort Tax Collections: Seasonal Weighting

Percentage of Winter Season Resort Tax



Balance between Winter (Nov-Apr) and Summer (May-Oct) is staying consistent as the community grows.

Provided by Big Sky Resort Area Tax District.

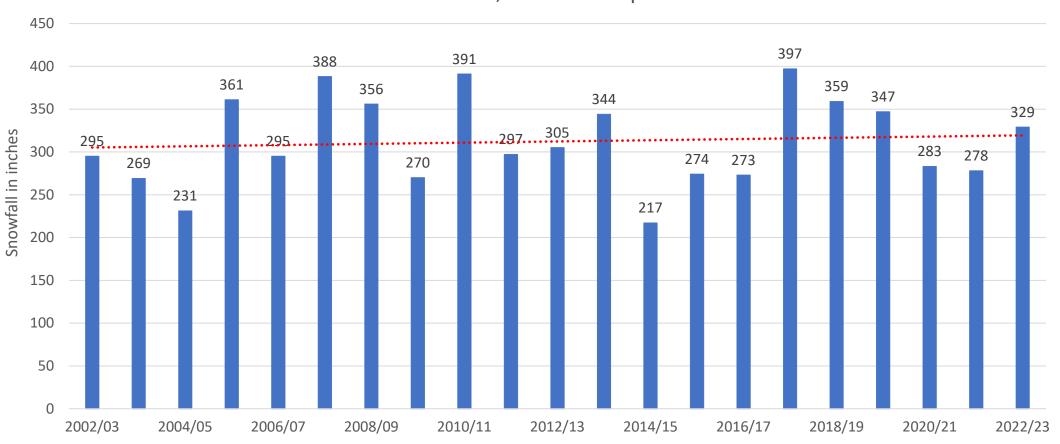
(Fiscal Year ending June 30, 2023)





Snowfall at BSR

Snowfall Total, October 1-April 30

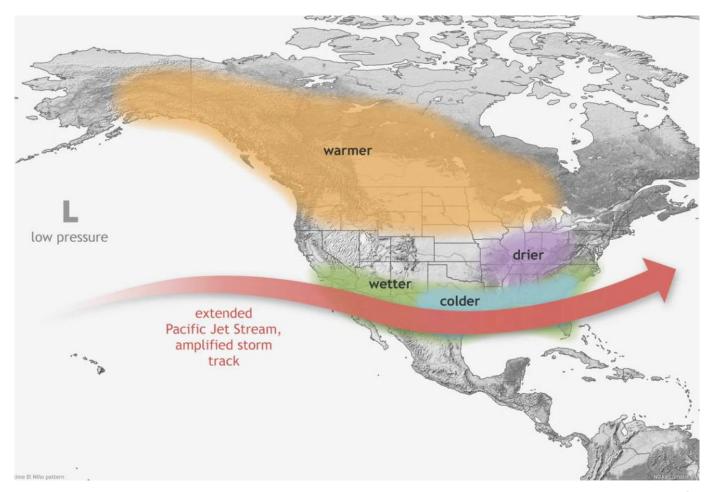


Big Sky Snow Safety Records from Lone Mountain (Lobo mid-mountain) Snotel Site





Winter 2023.2024 Outlook











FOREVER PROJECT



BUILDING A SUSTAINABLE TOMORROW

- Published the ForeverProject 2030 Master Plan on Earth Day 2023
- Achieved our 100% Clean Electricity Commitment in 2021 through annual purchase of Renewable Energy Credits
- Reduced energy and water usage and have realized significant cost savings through ongoing building efficiency upgrades
- Switched petroleum diesel to Renewable Diesel for both on-road and off-road equipment as of August 2023
 - Expect ~60% reduction in carbon emissions
- Awarded the 2023 NSAA Golden Eagle Award for Community & Partnerships

Boyne Resorts is committed to a goal of Net Zero Carbon Emissions by 2030





- One & Only Moonlight Basin – Opens Fall 2024







Spanish Peaks: Inn Residence & Highlands



https://montageresidencesbigsky.com/





Yellowtail Residences



- 35 Units in total
- Set between the 10th and 11th hole of Big Sky Resort Golf Course











Community Projects: Wastewater Reclamation Upgrade Project



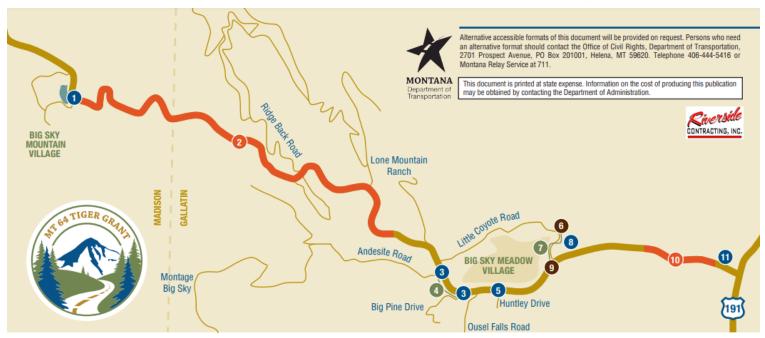
- Big Sky recycles 100% of our wastewater
- Double plant capacity
 - Current plant capacity 650,000 gallons per day
 - New plant capacity
 1,300,000 gallons per day
- Improved quality treatment
 - Total Nitrogen reduction from 17.5 to 5
 - Total Phosphorous to <1
- Project completion 2024

Source: Ron Edwards of Big Sky Water & Sewer District 63.





Community Projects: Tiger Grant Update



- 1 BIG SKY RESORT ROAD
 Construction of a left-turn lane and related improvements at Big Sky Resort Road.
- CURVE WARNING SIGNAGE UPGRADES
 Installation of curve warning signage upgrades
 between Big Sky Resort Road and Andesite Road.
- 3 ANDESITE ROAD TO BIG PINE DRIVE
 Construction of left-turn lanes at Andesite Road and
 Big Pine Drive.
- 4 ANDESITE ROAD TO BIG PINE DRIVE SHARED-USE PATH
 Construction of a paved shared-use pathway along MT
 64 from Andesite Road to Big Pine Drive.
- 5 HUNTLEY DRIVE Construction of a left-turn lane and related improvements at Huntley Drive.

- 6 LITTLE COYOTE ROAD PEDESTRIAN BRIDGE
 Construction of a pedestrian bridge along Little
 Coyote Road over West Fork Gallatin River
 adjacent to the Big Sky Community Park.
- 7 LITTLE COYOTE ROAD PATHWAY
 Construction of a paved shared-use pathway along
 Little Coyote Road from MT 64 to the Big Sky
 Community Park.
- B LITTLE COYOTE ROAD
 Construction of a traffic signal, left and right-turn lanes at Little Coyote Road, and a left-turn lane at Meadow Village Drive.
- LITTLE COYOTE ROAD PEDESTRIAN TUNNEL
 Construction of a pedestrian tunnel under
 MT 64 west of Little Coyote Road and related
 improvements.
- 10 WILDLIFE CROSSING SIGNAGE UPGRADES
 Installation of wildlife crossing signage upgrades
 west of US 191.
 - Elimination of gravel shoulder parking by extending existing curb and gutter, installation of paved bus pull-outs, and installation of paved pull-outs for wildlife viewing.

Turn Lanes and Road Improvements Signage Upgrades Pathway Construction Pedestria

Completed in 2023

- Traffic signal & pedestrian tunnel at MT64 & Little Coyote
- Roadway & intersection improvements at US 191 & Big Sky Resort
- Paved multi-use paths





Community Projects: Big Sky School Expansion



- 12,000 sq ft of *new* space for:
 - Music
 - Collaboration
 - Metal Shop
 - Wood Shop
 - Art
- Administrative offices
- Re-routing of traffic and parking
- Remodeling of the Cafeteria





Community Projects: Wellness District Initiative

Big Sky Property taxes from Madison County annually <u>fund roughly</u> \$1.7million for the services of the Madison Valley Hospital District

Demand for wellness related services in Big Sky outpaces available funding.

This initiative seeks to redirect and bring funds locally. Benefits of a Wellness District include expanded services for:

- Behavioral health
- Substance abuse
- Counseling
- Food security
- Social service resources
- Ambulance
- Primary care
- Emergency care







New Tram & Dual Season Experience

- Opening during the 50th Anniversary of Big Sky Resort: December 2023
- 75 passengers per cabin
- First new tram constructed in North America in 15 years





Tram Construction Progress









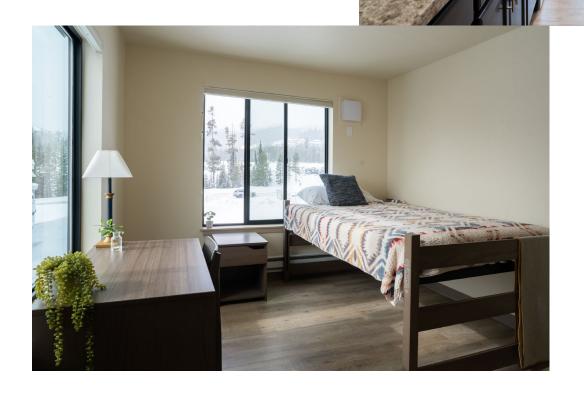




Team Member Housing

Our Model:

- Local and in most cases walking distance
- 829 total beds Summer 2023
- Solar panels and sustainability initiatives included in each project
- Seven additions in eight consecutive years







Levinski Lodge Phase 2 – Under Construction





Providing an additional 169 beds with completion by Summer 2024





Investments in Snowmaking Infrastructure

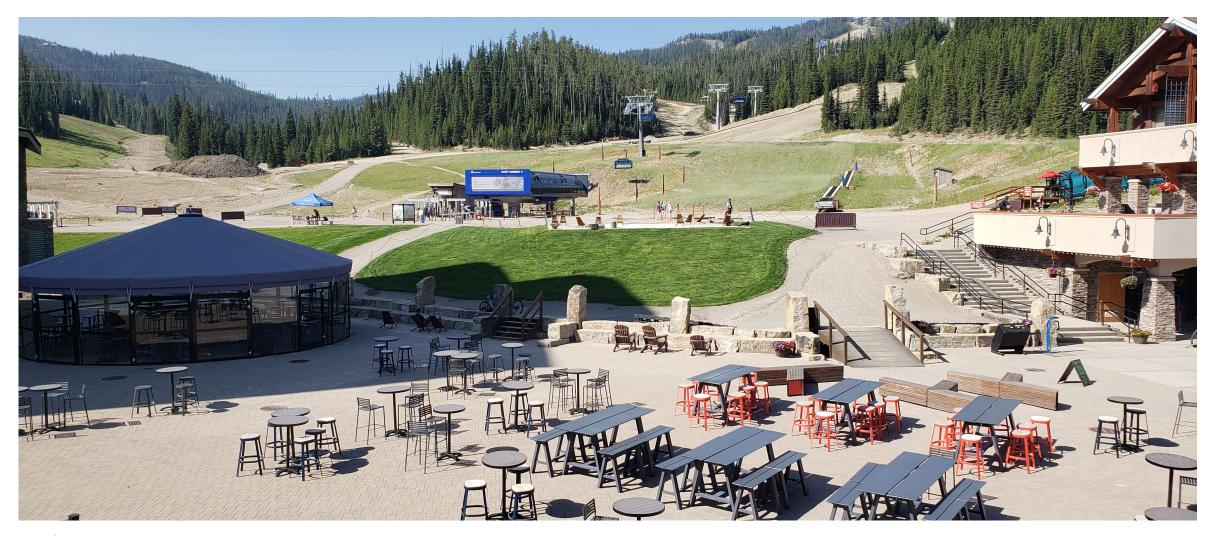
- Upgrading equipment to the most water &energy efficient
- Pursuing sustainability goals
- Covering more terrain







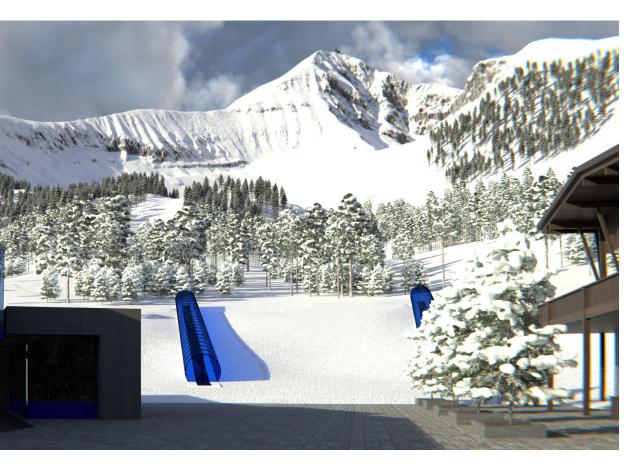
Plaza Enhancements: Umbrella Bar & Retaining Wall

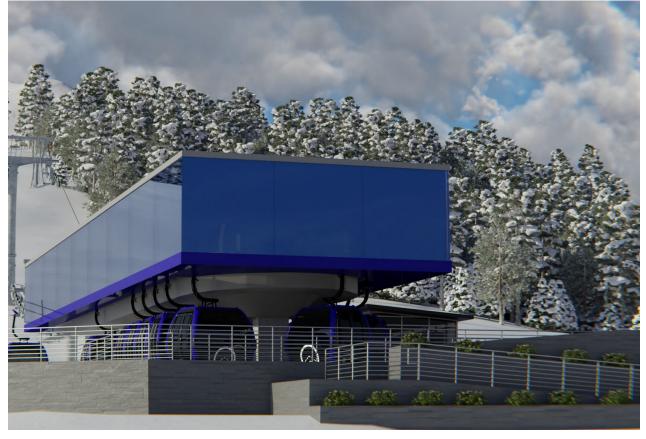






Two Stage Gondola is next NEW Lift









Gondola Construction Progress











Taylor Middleton
President & COO
Big Sky Resort
tmiddleton@bigskyresort.com

Thank you to Michelle Kendziorski and community leaders and organizations providing data and information.

Appendix

Tram Construction:

https://bigskyresort.com/2025/in-progress/lone-peak-tram

Gondola:

https://bigskyresort.com/2025/future/final-chapter#gondola

One & Only Moonlight Basin:

https://www.oneandonlyresorts.com/moonlight-basin

Tiger Grant:

https://gallatincomt.virtualtownhall.net/home/news/mt-64-tiger-grant-project-big-sky-making-steady-progress

Yellowtail Residences:

https://www.yellowtailresidences.com/

Big Sky Water & Sewer District:

https://bigskywatersewer.com/

Big Sky School District:

https://www.bssd72.org/

Discovery Academy:

https://bigskydiscoveryacademy.org/

Big Sky Resort Area District Tax Board:

https://resorttax.org/

Wellness District:

https://bigskywia.org/wellness-district/

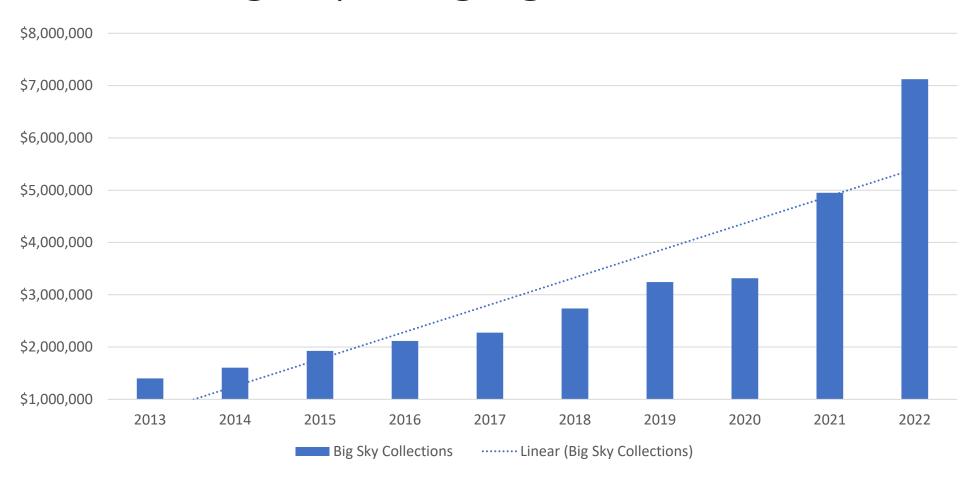
Spanish Peaks:

https://montageresidencesbigsky.com/





Big Sky Lodging Tax Collections



Source: Montana Office of Tourism and Business Development

*Q1 2022=\$3,789,109 Q1 2023=\$3,573,980

Source:

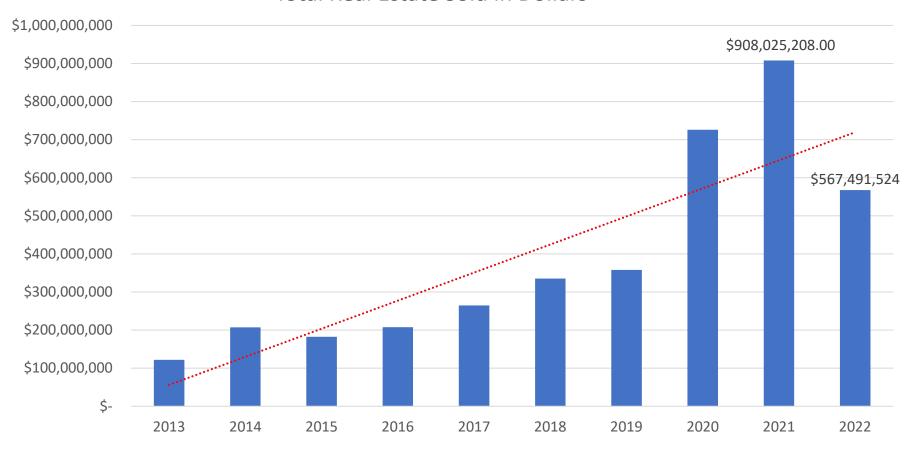
https://brand.mt.gov/Programs/Office-Of-Tourism/Lodging-Facility-Use-Tax





Big Sky Real Estate Total \$ Volume

Total Real Estate Sold in Dollars



Multiple Listing Service excludes private transactions and Yellowstone Club.

Source: Christie's Pure West 2022 Annual Market Report for Big Sky. Citing MLS Community wide data.



Dollars

